

**National
Association of
Purchasing
Management**

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Utah Purchasing News

June 2002

<http://www.napmutah.org>

JUNE EVENTS

[NAPM-Utah Summer Social](#)

Murray Park, Pavilion #4, accessible from
440 East Vine Street in Murray.

Dinner will be served at 6:15, but come early to
socialize & network. Dress is casual.

Guest meals are \$10.00

[RSVP](#)



Menu: Chicken Breast, cooked sagey chicken gravy; Baked Beans, in a rich tomato and brown sugar base; Dutch Oven Potatoes; traditional cole slaw; Dutch Oven Rolls; topped off with a Cherry/chocolate Cobbler; served with Home Made Root Beer or ice water.

RSVP: Contact Jim Phillips by June 10, 2002
(801)965-3836 or e-mail at jphillip@dot.state.ut.us

Click on the Treasure Map below!



PRESIDENT'S CORNER

Volunteer Value

If you attended the May dinner meeting you'll know what I'm talking about when I say volunteer value. President Trent Baker, C.P.M., took time during that meeting to pass out Certificates of Appreciation, to those who were either elected or appointed – volunteers, for their contribution to another successful year in the history of NAPM –Utah. There were a lot of people standing up against the wall. How would you or I ever be able to count what it would cost to get services we've had available this year in our association?

There is one consistent, reliable thread binding our history. It's the ever-faithful volunteer. I would like to add my vote of gratitude to those who this last year so unselfishly, gave of their time and creativity to make our experience a great and valuable one.

Recently at the Volunteer Appreciation Dinner during ISM's 87th Annual International Supply Management Conference in San Francisco, R. David Nelson, Chair for the 2001-02 ISM Board of Directors, addressed attendees on the subject of volunteers. He reminded everyone that volunteering is a uniquely American activity. Our country, our society, and our freedom all absolutely rely on volunteers. ISM relies on volunteers. He went on to extol the virtues of the volunteer, not only for those whom they serve but also for the volunteer themselves. His concluding statement is one that for me identifies the value of a volunteer. He said, "We don't pay volunteers because they're worthless, we don't volunteers because they're priceless."

To all those who serve others as a volunteer, please know how grateful we are for you. (And, if you're interested in volunteering, have I got a job for you.)

*Jim Phillips, C.P.M.
President NAPM-UTAH*

NAPM-UTAH PRESIDENT'S AWARD RECIPIENT

Dominique Bird, Coordinator, Central Utah Branch

The President's award began in 1997 and is given to recognize and encourage a new member's involvement and participation in NAPM-Utah. The recipient must be a one to five year member of the association who regularly attends meetings, performs extra volunteer work, is enthusiastic, and willing to serve. The recipient is selected by the current NAPM-Utah President and awarded at the annual May meeting.

The recipient of this year's President's Award is Dominique Bird. Dominique has been a member of NAPM-Utah for five years. When we asked for someone to help last year with the Central Utah Chapter to replace Kathy Gillies, Dominique stepped up and volunteered. Dominique has not only attended and directed the meetings in Central Utah but has regularly attended our Board meetings and dinner meetings in Salt Lake.

Dominique Bird has been with Nature's Sunshine Products, a direct-selling company that manufactures and markets tablets and encapsulated herbal products, high quality natural vitamins, skincare and other complementary products, since October 1999. In her job as a Senior Purchasing Agent, she is responsible for the purchase of printed literature, promotional items, convention pieces and capital equipment purchases for the company's Provo location.

She and her husband, Taylor, who is also a buyer, have one 12-year old son, Price. They live in West Jordan. In their spare time, they enjoy going four-wheeling as a family and go as often as they can. They, also, have a camp trailer and like to search out remote areas to camp. Recently, Dominique has been redecorating her house and is enjoying developing her decorating talents. She is a real neat freak who can't stand clutter. She loves Mexican food, Winger's buffalo wings and Chili's Caribbean Salad. Although she loves eating out, she is a good cook and enjoys trying new recipes. She is a true Faith Hill fan and loves listening to her music. Dom's secret goal in life is to become a singer and recording star.



Dom is working toward her C.P.M. certification and has completed all of the classes. She just needs to successfully complete the exams. She is a dedicated worker. She is very cost conscious in her job, as well as in her personal life, and hates to pay full price for anything. She is definitely an asset to her company and our association.



Dominique Bird is shown here with the NAPM-Utah officers and Governor Mike Leavitt declaring March as Purchasing Month.

Pictured here with Governor Leavitt, left to right: Dominique Bird, Cheryl Ransom, Gina Gleed, Trent Baker, Jim Phillips, Tracey Stevens, Susan Maass, and Daryl Flamm.

ECONOMIC REPORT, UTAH & MOUNTAIN STATES REGION

SURVEY POINTS TO GROWTH WITH RISING INFLATIONARY PRESSURES FOR THE MOUNTAIN STATES REGION

OMAHA, Neb. – The overall index for the Mountain States region was down for May but remained in a range pointing to positive growth in the months to come. The latest Business Conditions Survey of supply managers and business leaders in the three-state region indicates rising inflationary pressures as well.

The overall index for May rose above 50 for the fifth straight month at 52.8 but down from 58 in April. The prices paid index however was at its highest level since July of last year with a reading of 60.8, up significantly from April's 56.5.

"Along with the economic rebound has been a fairly significant rise in inflationary pressures. Higher commodity prices, particularly for steel products, are forcing price increases for supplies and materials bought by firms in the region. While I don't expect the Federal Reserve to raise interest rates at its June meetings in response to heightened inflation pressures, I believe it should and will have to take action by August at the latest," Creighton University Economics Professor Ernie Goss said today.

"However, the economic rebound has, thus far, not produced an upturn in the job market. The May employment index of 41.6, down from April's 47.3, indicates that firms shed jobs for the month. On the other hand, I expect strong May new orders of 60 and May production of 60.2 to translate into job gains in the months to come," said Goss, who holds the Jack A. MacAllister Chair in Regional Economics.

Confidence among supply managers and business leaders stood at a high 72 with low interest rates and an upturn in the national economy outweighing threats of inflation. The Business Confidence Index tracks survey participants economic outlook for the next six to nine months.

Goss conducts a monthly survey of supply chain managers and business leaders in three states to produce leading economic indicators of the Mountain States economy. Purchasing management associations in the respective states have been supporting the monthly survey for almost seven years.

The Institute for Supply Management, formerly known as the National Association of Purchasing Management, began to survey its membership to gauge business conditions in 1931. Goss uses the same methodology as the national survey. The overall index ranges between 0 and 100. An index greater than 50 indicates expansionary economic conditions in the months ahead.

The individual Mountain States overall indices for May were 60.4 in Colorado, 50.8 in Utah and 62.5 in Wyoming.

Purchasing Certificate Program Course

Purchasing Certificate Program Course

[University of Utah Professional Education](http://proed.aoce.utah.edu/index.html)
<http://proed.aoce.utah.edu/index.html>

REGISTER TODAY!

http://proed.aoce.utah.edu/pe_courses.html

or contact Cheryl Ransom: Cheryl_ransom@yahoo.com

MEMBERSHIP

The ISM has kicked off a new campaign called

Member-Get-A-Member. The rewards are as follows. **"Sign-up Safari™"**

A member that recruits...

1 new member will receive an ISM lapel pin.

5 new members will receive an ISM coffee Mug.

10 new members will receive a \$35.00 coupon off any ISM product

15 new members will receive a \$100.00 off any ISM professional seminar.

The member who recruits more new members than anyone else will receive a trip to Nashville, Tenn., for The 2003 ISM Annual International Supply Management Conference & Education exhibit.

Affiliate level:

Each affiliate that recruits an additional 15% of its membership by January 1, 2003, will receive an entry for an ISM 2 day seminar drawing.

The affiliate that recruits more members than any other wins a free ISM 2 day seminar at the location of its choice.

Additional information and applications can be obtained from <http://www.ISM.ws>

Good Luck!

Patti Porter
Membership Chair
NAPM-Utah

NAPM-Utah would like to welcome the new members to the association:

Shelly Anderson - Dyno Nobel Inc
Jared Haveron Saturn Solutions
Aditya Jai Rio Tinto
Frank Taylor Cookie Tree
Lola Larson Weider Nutrition Int.
Gayle Morton S.L. County

Student members:

Hendrik Brenkman
Joongho Cho
Jeffery Hymas
Nag Gju Schinn
Brent Weight
Justin Hinman

Welcome to NAPM Utah!

NAPM-UTAH MEMBERSHIP TOTAL: 565

As of March 31, 2002

ISM MEMBERSHIP TOTAL: 45,495

As of March 1, 2002

Building a Powerful Profession: One Member at a Time!

The National Association of Purchasing Management has become the Institute for Supply Management™. Please note that NAPM.org is now **Institute for Supply Management™**. <http://www.ISM.ws>.

NAPM-UTAH SCHOLARSHIP 2002 RECIPIENT

Nancy Condie was awarded the NAPM-Utah Scholarship of \$500 for 2002 at the NAPM-Utah Dinner meeting held May 9th at the Salt Lake Sheraton City Centre Hotel. Nancy has been employed at Alliant Techsystems as an Acquisition Specialist since 1998. Previous to her current position, Nancy worked as a Business Analyst, an Associate Accountant, an Accounting Specialist, and a System Analyst. Nancy received her Associate of Science degree in Business Management from Salt Lake Community College in 1995. She went on to receive her Bachelor of Science degree from the University of Phoenix in 1997 and is currently working on her Masters degree from the University of Phoenix maintaining a 3.7 GPA.

Nancy is a member of NAPM-Utah and has recently received her A.P.P. She has a goal to complete the requirements for her C.P.M. by the end of this year. Nancy is the proud mother of three children.

ISM NATIONAL

New Benchmarking Data from CAPS Research:

Click [here for the latest info \(http://www.capsresearch.org/listof.htm\)](http://www.capsresearch.org/listof.htm) from CAPS Research on benchmarking research and new program initiatives. Updated cross-industry benchmarking reports as well as the most recent industry-specific studies have been posted for your information. Want more information about CAPS Research? Contact the webmaster@capsresearch.org or visit us at <http://www.capsresearch.org>.

ISM's Supplier Directory

Looking for the perfect source? Find them on the [ISM Supplier Directory \(http://www.napm.org/SupplierDirectory/index.cfm\)](http://www.napm.org/SupplierDirectory/index.cfm), a comprehensive resource for the busy supply management professional.

Economic activity in the manufacturing sector grew for the third consecutive month in April 2002.

See it here: <http://www.napm.org/ISMReport/ROB052002.cfm>

Look What's New at ISM!

Log onto <http://www.ISM.ws> and view upcoming seminars, certificate programs, tools and job aids for solutions to your workday challenges.

The National Association of Purchasing Management has become the Institute for Supply Management™. Please note that NAPM.org is now <http://www.ISM.ws>.

The Institute for Supply Management™, established in 1915, is the world's leading educator of supply management professionals and is a valuable resource for decision makers in major markets, companies, and government. In May 2001 the membership of NAPM voted to change the association's name from the National Association of Purchasing Management to the Institute for

COMMUNICATIONS

If you know someone that you would like to spotlight in your office and is a member of NAPM-UTAH, please send a paragraph or two with educational accomplishments, certification accomplishments, and note any work related [Purchasing] accomplishments and send them as an e-mail attachment to karl.harward@ci.slc.ut.us or by snail mail to: Salt Lake City Corporation, Department of Public Utilities, 1530 S. West Temple Street, SLC, UT 84115. Cutoff date for the June newsletter will be May 20, 2002.

Also, if you would like to share a purchasing, editorial, or opinion article for the NAPM-Utah Newsletter, please submit it to me by May 20, 2002 for the June issue.

Also, we are always looking for volunteers to help out with various types of affiliate management responsibilities. NAPM-UTAH currently has a volunteer position available as Managing Editor. If you are interested, please contact me as soon as possible.

Thank you,

Karl Harward
 Communications Chair
 NAPM-Utah
 P 801-483-6832
 F 801-535-6618
Karl.harward@ci.slc.ut.us

Additional National News

C.P.M.s & A.P.P.s ISSUED

	3/2002	3/2000
TOTAL C.P.M.s issued	37,986	35,839
TOTAL A.P.P.s issued	6,232	5,454

If you have earned your C.P.M., A.P.P. or have passed a module, and would like to be featured in the newsletter, please send us the info to:

karl.harward@ci.slc.ut.us

COMMUNICATIONS SURVEY

Please rate the various items by circling the following (4) being excellent, (3) good, (2) needs improvement, (1) poor, and fax to me (801)535-6618 or by email: karl.harward@ci.slc.ut.us

Newsletter Articles	[4]	[3]	[2]	[1]
Monthly Happenings info	[4]	[3]	[2]	[1]
Spotlight content	[4]	[3]	[2]	[1]
Economic content	[4]	[3]	[2]	[1]
National news	[4]	[3]	[2]	[1]
Overall rating	[4]	[3]	[2]	[1]

Comments: _____

Survey results will be posted in the Communications section next month. Please respond by March 18, 2002

ISM-ICG NEWS, MLTWEB.COM

ISM-ICG NewsWays of the Web MAY 2002

Monthly News Publication of the ICG (Internet Communications Group - an ISM National Group/Forum)

Website URL: <http://www.napmwebmaster.org>

Please note that this Group does all of its communicating by e-mail, so if you change your e-mail address then go to this link: <http://www.napmwebmaster.org/member.html>

"MY STUFF"

By Bob Bonnell, C.P.M. Chairman ISM-Internet Communications Group

Last month we mentioned a program for combining IM programs. I was sitting here wondering what to write about this month when I got an e-mail, from one of my people that I am training to take over an affiliate web site. They wanted to get together and see about making some changes to their web site and just how we would go about doing it. My first thought was to use Net Meeting which is on every computer that uses the Microsoft operating system, but that program requires a pretty robust system and if you want to really do it right you need some hardware that a lot of people do not have. My contact suggested that we use a web site that they had found and they had used while they were in school and needed to be able to chat and share documents with other people in their class. They suggested we use <http://www.ureach.com/>. I checked the place out and signed up for the 30 day free trial(it is still free after the 30 days) Here is what you get: an e-mail address, a free long distance phone number that people can leave messages for you and the ability to set up different rooms to chat and share documents, shades of AOL! We used a room that my contact set up to do a little on line learning on how to change the size and position of a table on a web page. I will tell you this much, if your looking for an easy way to chat and share documents on line, then this place might be what your looking for.

Mike Taylor dropped me a line the other day to let me know he is still sending out his **BuyTrain** and **ClickNotes**., He has had to change from using listbot to managing the mailing list manually.

BuyTrain is about Purchasing articles and links. Useful information for purchasing professionals. Articles and ideas that can be shared in association newsletters and used at the office.

ClickNotes. Tips, tricks and links for people who create and maintain web sites in their spare time. For web authors (and anyone else). Used to share cool web sites, interesting web site tools, notes and comments that are of interest to amateurs who are designing and running web sites for organizations.

You can sign up for these and a few other newsletters at this URL: <http://www.mltweb.com/emailform.htm>

This article was prepared by Mike Taylor, C.P.M. for distribution to NAPM affiliate newsletters.

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Email: Michael L. Taylor, C.P.M. with comments and suggestions regarding this article, or visit his website: <http://www.mltweb.com/>



Summer Social Reservations

June 13, 2002

Attention: Jim Phillips, C.P.M.
President, NAPM-Utah

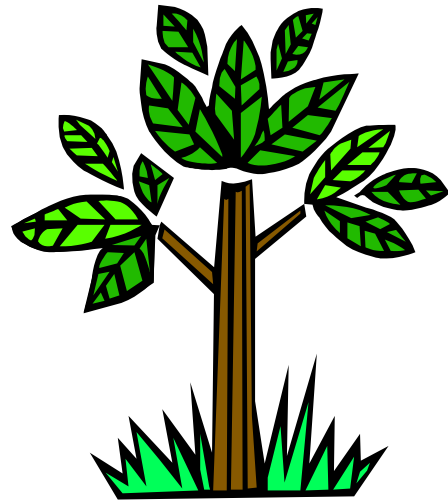
Please R.S.V.P. no later than 3:00 p.m. on Monday June 10th.

Company _____

Name(s) Attending	Dinner (6:15)
_____	<input type="checkbox"/>
_____	<input type="checkbox"/>
_____	<input type="checkbox"/>
_____	<input type="checkbox"/>
_____	<input type="checkbox"/>
_____	<input type="checkbox"/>

R.S.V.P. by any of the following;

Online: <http://www.napmutah.org>
 E-Mail: jphillip@dot.state.ut.us
 Fax: (801) 965-4073 Phone: (801) 965-3836
 Mail: Jim Phillips, C.P.M.
 UDOT
 4501 S. 2700 W.
 Salt Lake City, UT 84114



AFFILIATE OFFICERS

<p>Immediate Past President Trent N. Baker, C.P.M. Wilson Foods Company 1811 W. 1700 S. Salt Lake City, UT 84104 Phone: 801-972-5633 trent@lynnwilson.com</p>	<p>President James T. Phillips, C.P.M. UDOT 4501 S. 2700 W. Salt Lake City, UT 84114 Phone: 801-965-3836 jphillip@dot.state.ut.us</p>	<p>Vice-President Tom Short, C.P.M. LDS Church 50 E. North Temple Street Salt Lake City, UT 84111 Phone: 801-240-1236 ShortTJ@ldschurch.org</p>
<p>Secretary Patti Porter, C.P.M. Lifetime Products P.O. Box 160010 Clearfield, UT 84016 Phone: 801-776-1532 pporter@lifetime.com</p>		<p>Treasurer Barbara Burningham, C.P.M. 996 Claremont Dr. Bountiful, UT 84010 Phone 801-292-7848 burning@slkc.uswest.net</p>

Board of Directors

<p>Gina Gleed Xpedex 1987 W. 3700 S. Salt Lake City, UT 84104 Phone: 801-978-3657 Gina.Gleed@ipaper.com</p>	<p>Rebecca Higgs, A.P.P. Lifetime Products P.O. Box 160010 Clearfield, UT 84016 Phone: 801-776-1532 Rhiggs@lifetime.com</p>	<p>Glendon Mitchell, C.P.M. State of Utah 3150 State Office Bldg Salt Lake City, UT 84114 Phone: 801-538-3147 pamain.gmitchel@state.ut.us</p>
<p>Bud Covington, C.P.M. Utah State University</p>	<p>Stephen Mayo, C.P.M., CPIM Parker Haniffin</p>	<p>Susan Shepard, C.P.M. Utah County</p>
<p><u>Central Utah Branch</u> Coordinator Dominique Bird Natures Sunshine 75 E. 1700 S. Provo, UT 84606 Phone: 801-342-4466 dbird@natr.com</p>	<p>Professional Development Vacant</p>	<p>Certification Coordinator & C.P.M. Mail Designation Tom Richards, C.P.M. SLOC 1644 West 1750 North Layton, Utah 84041 Phone: 801-212-5031 thomas.richards@saltlake2002.com</p>
<p>Marketing Chair Cheryl Ransom, C.P.M., A.P.P. CSC 1065 W. 85 S. Orem, UT 84058 Phone: 801-794-2600 cherylransom@hotmail.com</p>	<p>Communications Chair Karl Harward Salt Lake City Corp. 1530 S. West Temple Salt Lake City, UT 84115 Phone: 801-483-6832 karl.harward@ci.sl.c.ut.us</p>	<p>Membership Chair Vacant</p>

Employment Coordinator Darin Reber, C.P.M. Novell 1555 Technology Way Orem, UT 84057 Phone: 801-861-1712 dreber@novell.com	Name Badge Coordinator Julie Anderson Lagoon Corp. P.O. Box 696 Farmington, UT 84025 Phone: 801-451-8026 janderson@lagoonpark.com	Librarian Martin McBride, C.P.M., CPIM Martin Door Manufacturing 5640 White Wood Dr. Bennion, UT 84118 Phone: 801-973-9310 martinmcbride@martindoor.com
Leadership Chair Mark Brown, C.P.M. Autoliv 3350 Airport Rd. M4500 Ogden, UT 84405 mark.brown@autolivasp.com	Web Engineer Bryan Hemsley, A.P.P., CPPB Salt Lake City Corp. 451 S State Rm 235 Salt Lake City, UT 84111 Phone: 801-535-6347 bryan.hemsley@ci.sl.c.ut.us	Photographer Dave Secrist, C.P.M., A.P.P. Salt Lake City Corp. 451 S State Rm 235 Salt Lake City, UT 84111 Phone: 801-535-6309 dave.secris@ci.sl.c.ut.us
Newsletter Editor Vacant	Historian Vacant	Press Release Coordinator Clay Chugg LDS Church 50 E. North Temple P Salt Lake City, UT 84150 Phone: 801-240-1440 chuggcd@ldschurch.org

Please contact Trent Baker at (801)972-5633 if you are interested in any of the vacant positions listed above.

Congratulations to the new elected Officers that will lead NAPM-Utah during the next year.

NEW EXECUTIVE BOARD MEMBERS

Immediate Past President	Trent Baker, C.P.M. Wilson Products	(801)972-5633 trent@lynnwilson.com
President	James T. Phillips, C.P.M. UDOT	(801)965-3836 jphillip@dot.state.ut.us
Vice President	Tom Short, C.P.M. L.D.S. Church	(801)240-1236 ShortTJ@ldschurch.org
Secretary	Patti Porter, C.P.M. Lifetime Products	(801)776-1532 pporter@lifetime.com

NEW MEMBERS OF THE BOARD OF DIRECTORS

- Bud Covington, C.P.M.
Utah State University
- Stephen Mayo, C.P.M., CPIM
Parker Haniffin
- Susan Shepard, C.P.M.
Utah County