

Monthly Happenings

Pre-Dinner and Dinner
Thursday, February 10th, 2000

NEW LOCATION
Salt Lake Hilton
150 West 500 South
Salt Lake City

Parking Validations will be given out at the meeting.

4:30 P.M. Pre-Dinner
Case Studies
"Buying Services"

6:00 P.M. Dinner
"How to Buy Services"
Rick McGurk, C.P.M.

Dinner Menu:
Hilton Speciality Salad
Stuffed Pork Chops
Garlic Whipped Potatoes
Chef's Vegetable
Dessert: New York Cheesecake

Luncheon
Wednesday, February 16th, 2000
Central Utah Branch

12:00 Noon
Plant Tour and Luncheon
Twin Labs
600 East Quality Drive
American Fork, Utah

For directions see RSVP Form



Observations

Mark A. Brown, C.P.M., A.P.P.
President-NAPM Utah

I received an interesting article from the national office entitled "Mentoring: A Partnership between Volunteers." I would like to share some thoughts from this article and how they can strengthen not only the affiliate but also we as individuals can benefit.

Mentoring is a fundamental form of human development where one person invests time, energy, and personal know-how in assisting the growth and ability of another person.

Mentors are also senior people in organizations who take talented younger people or members under their wing to teach and sponsor these proteges.

For a mentoring program to be successful, everyone involved—mentors, proteges, and affiliate leadership—must understand the advantages of mentoring. Mentors experience the satisfaction of helping others reach their goals and objectives. The mentorees quickly become active, participating members in the organization. And, just like Eliza Dolittle with the tutoring of Professor Higgins, the mentoree succeeded because both parties have the same expectations. The affiliate benefits from the program of mentoring by gaining future leadership.

I realized after reading this article, that my fellow members of NAPM-Utah had mentored me during my early years as a member of this group. People asked me if I was going to test for my C.P.M. and gave me helpful tips to prepare for the modules. People asked me to run for offices and encouraged me. Without the encouragement and fellowship of the others I would not be active. Take time this next month to mentor a new member or one who is not attending any function.

NAPM - Utah Directory of Officers

1999 - 2000

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NAPM-UTAH PRE-DINNER WORKSHOP & DINNER RESERVATIONS

TO: Tracey K. Stevens, C.P.M., CPPB Fax (801) 535-6190
 Vice President, NAPM-UTAH

FROM: _____ DATE: _____

COMPANY: _____



Name(s)	Pre-Dinner Workshop	Dinner
_____	[]	[]
_____	[]	[]
_____	[]	[]
_____	[]	[]
_____	[]	[]
_____	[]	[]
_____	[]	[]

Please remember that the association pays for all of the meals, which we estimate. In order to spend our association dues wisely, we rely on your RSVP to provide an accurate meal count to the hotel.

Please RSVP no later than 3:00 p.m. on the Monday preceding the dinner meeting by E-mail, fax, phone or mail.

E-mail: tracey.stevens@ci.sl.c.ut.us

Fax: (801) 535-6190

Phone: (801) 535-7944

Address: Tracey K. Stevens
 451 S State, Room 235
 Salt Lake City, UT 84111

If you must cancel your reservation, please contact me as soon as possible.

FEBRUARY NAPM-UTAH CENTRAL UTAH LUNCHEON

The February Luncheon for the NAPM-Utah Central Utah Branch will be held on Wednesday, February 16th. This will consist of a lunch and a plant tour at the TwinLab Utah manufacturing facility located at 600 East Quality Drive in American Fork, Utah.

TwinLab Utah is a division of Twin Laboratories Inc., headquartered in Hauppauge N.Y. Twin Laboratories is the largest sports nutrition, vitamin, mineral and specialty supplement manufacturer in the industry. TwinLab Utah started in 1969 as a small family-owned business called Nature's Herbs. Nature's Herbs was acquired in 1989 by Twin Laboratories and experienced tremendous growth that led to the construction of a new state-of-the-art, environmentally innovative facility in American Fork, Utah. This facility is one of the most technologically-advanced and environmentally-friendly commercial buildings anywhere.

Please plan on joining us. To arrive at TwinLab Utah from I-15, take the 279 exit and go south on 500 East. Turn right on 620 South. Turn right on 600 East. Then turn left onto Quality Drive.

We will begin the tour at 12:00 noon. Lunch will be served at the conclusion of the tour.

Please RSVP by Monday, February 14th, to Cathy Gillies at TwinLab Utah by fax: (801) 763-0789 or by email: cgillies@naturesherbs.com. See you there!

FEBRUARY NAPM LUNCHEON RSVP

COMPANY _____

NAMES _____

Martin Door Manufacturing Company Spotlight by Martin McBride

Martin Door Mfg. is perhaps best known for its famous "Stiff" commercial which originally appeared on television in the 1980's, earning several advertising awards including a Clio. Today the owner and employees take great pride in producing "the world's finest, safest doors." They also take pride in producing them to the customer's individual specifications with the shortest lead times in the industry. And all this with virtually a 100% on time delivery!

From its beginning in 1936 Martin Doors has excelled in innovation, quality, and customer service. Using very few standard components, Martin Doors manufactures its own, or has manufactured for it, unique components that meet the high standards of quality and safety set by the owner, Dave Martin. Dave Martin has many patents and patents pending.

In 1995 the U.S. Consumer Product Safety Commission (CPSC) published data showing the risks of injury associated with garage doors. Dave Martin immediately responded by beginning new, safer designs. In February 1996 Martin Doors introduced a new hinge system and Finger Shield which prevent homeowners and their children from inserting their fingers into the joints.

Since then Dave Martin has continued his quest of making Martin doors the safest doors possible by adding many new safety features. Rather than yielding to the economic pressure of making these safety improvements optional, he has insisted that all of the doors manufactured by Martin Doors will meet the highest of safety standards.

This determination to produce the world's finest, safest doors has paid off. 1999 was a banner year for Martin Doors, repeatedly breaking monthly sales records. Martin Doors now distributes doors in more than 40 countries worldwide. They attribute their success to the exceptional quality and safety features as well as the unbeatable warranty and value. "Now what can be stiff about that?"

NAPM- Utah Mission Statement

NAPM-Utah serves as a center of excellence in the development of world class purchasing and supply management professionals by providing education, certification leadership and networking opportunities for its members.

INVEST IN YOURSELF - GET CERTIFIED!!

A.P.P. and C.P.M. Classes Offered

"A number of surveys show professionals with the C.P.M. designation are likely to earn a salary that is substantially higher than someone without the designation." - Newline, NAPM, March 1999

Weber State University in partnership with the Utah NAPM Chapter is offering Accredited Purchasing Practitioner (A.P.P.) and Certified Purchasing Manager (C.P.M.) exam preparation courses beginning Feb. 9th. The A.P.P. course covers exam modules 1 & 4 while the C.P.M. course covers exam modules 2 & 3. Each course runs for eight weeks meeting one night per

week for three hours (24 hours). The course fee is \$240. Required materials: A.P.P./C.P.M. Study Guide and Purchasing and Supply Management, 6th Edition textbook.

Course schedule is as follows:

A.P.P. (modules 1 & 4 only)

Sec. 1 - 2/9/00 - 3/29/00 5:30-8:30 p.m.

Weber State University in Ogden.

Instructor - John Shepard, C.P.M.

Sec. 2 - 2/9/00 - 3/29/00 5:30-8:30 p.m.

Taylorsville High School in Salt Lake City.

Instructor - Tom Short, C.P.M.

C.P.M. (modules 2 & 3 only)

Sec. 1 - 4/12/00 - 5/31/00 5:30 - 8:30 p.m.

Weber State University in Ogden

Instructor - John Shepard, C.P.M.

Sec. 2 - 4/12/00 - 5/31/00 5:30 - 8:30 p.m.

Taylorsville High School in Salt Lake City

Instructor - Joseph Hall, C.P.M.

For more information and to register contact Kristie Nielsen at Weber State University - (801) 626-6774 or knielsen@weber.edu.

