

## President's Message

### WHAT MOTIVATES YOU?

#### It's a New Year!!!

The board members are full of new ideas that we learned over the Summer! One of the things we learned about was "MOTIVATION"!

What motivates all of us to come to our meetings each month is three-fold:

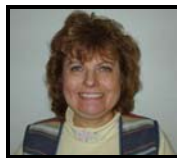
- 1- To be part of something bigger than ourselves.  
Think about it.  
How do you feel when you face the ocean?  
How does it make you feel?
- 2- To network with others in our profession.  
Think about it.  
How do you feel when you talk with someone at our meetings and they provide you with a solution to something you've been working on?
- 3- To forward our career paths.  
Think about it.  
Every meeting, especially our Pro-D Meeting, and every seminar is there to help us achieve a higher status in our careers. They help us to expand our thinking and augment our skills. Our Supplier Fair last year gave us opportunities to meet with many outside sales personnel in a win-win environment.

And what benefits do YOU get out of coming? Hopefully, you get several or all of the following:

- \*\* GOALS - They give us a clear direction in our careers.
- \*\* COMMUNICATION - They give us new words, new phrases, and new problem-solving skills.
- \*\* TRAINING - They promote effective and efficient performance in our jobs.
- \*\* HONING LEADERSHIP SKILLS - Do you serve on a committee or on the board?
- \*\* HONING SOCIAL SKILLS - Do you come to the December Social and the June Social? They're LOTS OF FUN!!!

In a few words... "It ain't no rocket science."  
"It ain't no brain surgery."

See you there!  
Julie Anderson  
President ☺



### In This Issue:

#### Articles

- ❖ President's Message ..... 1  
*"What Motivates You?"*
- ❖ The V.P.'s Comments..... 2
- ❖ Marketing & Certification .. 3  
*"Now is the Time..."*
- ❖ Membership..... 3  
*"New Member Campaign"*
- ❖ Pro-D Seminar ..... 4  
*Presenter: Don Woods*
- ❖ Communications..... 5
- ❖ Request for Volunteers ..... 5
- ❖ Treasurer's Report..... 5

#### Features

- ❖ Upcoming Events ..... 2
- ❖ Recognition ..... 6
- ❖ Tech Tips..... 6
- ❖ Economic Report..... 6
- ❖ September Pro-D /  
Dinner Meeting RSVP..... 7
- ❖ Utah County Luncheon..... 8
- ❖ Directory of Officers ..... 9

☺ Affiliated with: ☺



## ☞ The V.P.'s Comments ☞

Hey Members,

We just got back from training in Las Vegas at the ISM National Leadership Training Workshop. Part of my responsibility as Vice President is the Dinner meetings attendance. One of the frustrations that NAPM-Utah faces is the attendance numbers rarely match the RSVP numbers. Sometimes the disparity is large.

In sharing this information, it seems like a lot of other affiliates have a difficult time with R.S.V.P.'s. Here was the solution that was offered by affiliates who don't have a problem with the attendance numbers :

- ◆ Charge \$10.00 for those who R.S.V.P. and do not attend.
- ◆ Charge \$10.00 for those who attend and do not R.S.V.P.

We are talking about current members, as potential members may be invited to one meeting at no charge while other non-members need to pay for their meals. All need to R.S.V.P.

The affiliates who charge, stated it really helped their numbers become more accurate. Since we pay for the number of meals based on the R.S.V.P.'s and not actual attendance numbers, we would like to get this discrepancy to be closer together. We understand emergencies arise, and that is why the \$10.00 charge isn't higher. Some affiliates are as high as \$30.00.

We really encourage our members to come to our dinner meetings and to network and enjoy the company of their peers in the supply management field.

I welcome your feed back on this matter, you are the members, we are here to serve you for our time in office. Help us to be more accurate with our count by submitting timely R.S.V.P.'s.

We won't begin this until we have some feed back from the members and it goes

before the board, so please let me know what you think

Thanks...  
Patti Pittman  
Vice President  
[pattip@xmission.com](mailto:pattip@xmission.com)



More Comments:

Did you know that ISM members now have the option of printing your own membership cards, so if you've lost yours, go to: <http://www.ism.ws> . In the *members only* section, click on Print membership card.

If you weren't able to attend the 2004 Conference in Philly, you can now receive that information. Go to <http://www.ism.ws> and select *Conference & Programs*, then select *International Supply Management Conferences*, where you will see the link to the *2004 International Conference Proceedings*.

The next three Annual conferences are:

2005: May 8-11, San Antonio, TX.

2006: May 7-10, Minneapolis, MN.

2007: May 6-9, Las Vegas, NV.

Recently, I asked about how your companies handle ethics, and what are your companies policies on ethics. Please e-mail [pittman@lifetime.com](mailto:pittman@lifetime.com), and let's share ideas. I will see that they are shared in our newsletter.

I also wanted to mention that next year, we will be holding two meetings in the north end of the state. One in Ogden, and one in Layton. I am anxious to see the participation from our northern members. Of course, we want the continuing support from our Salt Lake and southern members as well. Any input and suggestions on dinner meetings, times, locations, would be appreciated.

And last but not least, I would like to know which companies would be able to let our association do a plant tour through their facilities. There has been

response that more plant tours would be desirable. We have slowed down in the past years, and we would like to know your level of interest and participation in plant tours.

Again...Please feel free to contact me at [ppittman@lifetime.com](mailto:ppittman@lifetime.com). If this e-mail address doesn't work for you, then e-mail me at [pattip@xmission.com](mailto:pattip@xmission.com). I look forward to your comments and your opinions and ideas.

Our goal is to serve the needs and wants of YOU, our customers.

Thanks...Patti ☞

## Upcoming Events:

**September 8, 2004, 11:45 am**

*Central Utah Branch Luncheon*

"Purchasing, Procurement and Supply Management - What's the Difference?"  
Chuck Wach, Director of Materials Management, Nature's Sunshine Products

**September 9, 2004, 8:00 am**

*Seminar, "UCC and the Law & Contract Law, Contract Administration"*

Don Woods, J.D., C.P.M.

(see registration form in the newsletter)

**September 9, 2004, 4:30 pm**

*Professional Development Workshop, "The UCC and the Law (Segment #2)"*

Don Woods, J.D., C.P.M.

**September 9, 2004, 5:45 pm**

*Dinner Meeting, "Negotiations"*

Don Woods, J.D., C.P.M.

### *Dinner Menu:*

Spinach salad – with tossed red onions, mushrooms and red bell peppers with honey mustard or ranch dressing

Country style meatloaf topped with thick brown gravy

Mashed potatoes with gravy

Chef's choice of veggies

Rolls and butter

Cherry pie with whipped cream

## Marketing & Certification

### NOW IS THE TIME...

Thomas Edison had an interesting habit. Whenever he hatched an idea he would call a press conference and announce his latest creation. Then he would go back to his lab and try to invent it.

He felt there was nothing like a deadline or a commitment to get him moving. This approach is sometimes called the Cortes Theory of Motivation.

When the explorer Hernando Cortes landed in Mexico in 1519, his men wanted to go back to Spain. Cortes burned his ships and announced he was marching to Mexico City. His men could follow or take their chances in the jungle. With the ships burned, going home was not an option.

Robert Hazard of Quality Inns did much the same thing. Hazard would call in the business press and announce his five year plan. He would then give specific goals for growth and acquisitions of new franchises. He felt that if everyone on the staff knew what the goals were and that the outside world was watching them, the staff would feel compelled to meet those goals.

Self imposed deadlines may give you the incentive you need to do something about your ideas. Action can help overcome fear. Each time you act, you will be less hesitant the next time.

The ticking of the clock is one of the most important things in the world. It marks the passage of time. It reminds us that another second, another hour, another day has gone. And yet, despite this constant reminder, most of us go along using time aimlessly, failing to get out of it either enjoyment of life or the satisfaction of accomplishment.

We know that the opportunity that today presents will never be repeated: That spring fades into summer, autumn becomes winter and we wake with the realization that another year has passed.

Still we postpone. "There is plenty of time," we tell ourselves. That is the great fallacy.

Now is the time to get your C.P.M./A.P.P. Now is the time to volunteer to help NAPM-Utah regain its status as one of the best affiliates of ISM. Now is the time to \_\_\_\_\_....



Cheryl Ransom, C.P.M., A.P.P.  
Marketing & Certification Chair  
[cransom@wencor.com](mailto:cransom@wencor.com)

## Membership



### NEW MEMBER CAMPAIGN

It's time again for the kids to go back to school - to make a new start. As well as our time of year to start back up with NAPM / ISM. We can help others make a new start.

We are nearing the end of the year and the end of the 2004 Member Get a Member Campaign.

The 2004 Member Get a Member Campaign is in place to recruit new members into our organization, plus you can earn rewards for it. Here is how it works:

Each ISM member who recruits at least:

One ISM member – receives one ISM Card Case / Notepad.

Five new members – receives an ISM Executive Pad Holder / Portfolio.

Ten new members – receives an ISM Gym Bag.

Fifteen new members – receives an ISM Expandable Briefcase.

The Grand Prize: The ISM Member who recruits the highest number of new members during the contest, nationwide, will be awarded a trip for one to the 2005 ISM Annual International Supply Management Conference in San Antonio.

In order to properly get credited for the new member, please pull up the Member Application at:  
<http://www.ism.ws/MembersOnly/files/MGM2004App.pdf>

This Contest ends December 31, 2004. So help us find those that want to better themselves in their Purchasing / Supply Management Careers.

Please take the time to look at all the different Tools, Features, and Presentations that are located on our web sites:

<http://www.napmutah.org>

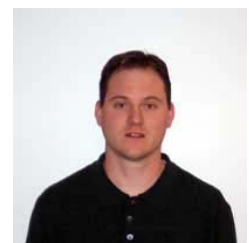
<http://www.ism.ws>

Also, please plan on attending the September 9<sup>th</sup> Meetings. We will have the current Rosters on hand and encourage each of you to look at it to make sure all your information is current and correct. This helps you to ensure you're getting all the Newsletters, Magazines, and E-mails.

Any questions or changes to Membership please let me know.

Thanks,

Cody Branz  
Membership Chair  
[cbranz@lifetime.com](mailto:cbranz@lifetime.com)



Pro-D Seminar

NAPM-Utah is very excited this year to have Don Woods come and speak to us at a special seminar on September 9, 2004. This will be an all day seminar focusing on the UCC and the Law, Contract Law, and Contract Administration. This will be a great opportunity for all purchasing practitioners, Contract Buyers, and Contract Administrators. Suppliers and contractors will also find this information very beneficial. The seminar progresses from the basics into an advanced discussion of the Uniform Commercial Code vs. Contract Law and Contract Administration.

This fast paced and interesting workshop is designed for the creative, innovative, and upward aspiring Purchasing and Contract Professional in either the Public or Private sector. Please sign up now, seating is limited and is on a first come – first serve basis. For more information, or to make reservations, download registration form at www.napmutah.org and R.S.V.P prior to September 6, 2004 to receive your NAPM-Utah or NPI discount of \$100 and early-bird registration discount of \$50 or contact: Karl W. Harward, M.B.A., karl.harward@slcgov.com, phone (801)483-6832, or fax (801)535-6618. C.P.M. points will be awarded. Visit NAPM-Utah website for registration info: www.napmutah.org



Donald L. Woods, J.D., C.P.M.,

Don parlayed his law degree into a very successful 20-year career in management, purchasing and contract administration. At Clark County he was responsible for a staff of 26, and was the chief negotiator for the County. Prior to that, he managed private law firms and had other management positions in the Fresno County DA’s office.

Don has been an instructor at the University of Nevada in Negotiations and Contract Administration classes, in addition to authoring many articles in national publications for private and public entities. Don is the author of chapter 41 of the "The Purchasing Handbook - A Guide for the Purchasing and Supply Professional", and is a noted national speaker and presents continuing education seminars on a variety of subjects such as basic and advanced courses in total quality management techniques, purchasing skills and concepts, winning at negotiation, how to write agreements, managing methods, and how to be successful at selling services and goods to others.

He has received numerous awards of recognition for his contributions to his professions and for his training programs. As a consultant, Don provides audits or reviews of existing business practices, facilitates brainstorming and visionary ideas, creates leading edge management philosophies and conducts in-house training for corporations and governments. Through International Consulting & Contracting he offers a business management service, but also makes his expertise available to new and emerging businesses or those firms having trouble making a profit.

~See you there!

Karl W. Harward, Pro-D Chair



When: 8:00 a.m. to 4:00 p.m., Thursday, September 9, 2004.

Where: Embassy Suites Hotel, Salt Lake City Downtown, 110 West 600 South, Salt Lake City, Utah 84101. Room reservations available at 1-800-EMBASSY.

Free adjacent parking at hotel.

Cost: \$295 for nonmembers; \$195 for NPI & NAPM members. (Discount will be applied if membership is paid with reservation or at the door.) An extra \$50 discount will be given for early-bird registrations received before September 3, 2004.

Lunch and break included in registration cost.

Sept. 9th Seminar Registration Form "UCC and the Law & Contract Law, Contract Administration"

Name
Employer
Address
City, State, Zip
Phone E-mail
Member of:
[-NAPM/ISM] [-NPI] [-Other]
Amount enclosed \$

I will bring
[-Purchase Order,
[-Voucher, check
[-Other form of payment on day of seminar.

If using credit card, please call Karl Harward in Salt Lake City at (801) 483-6832.

Please remit to:

NAPM-UTAH
P. O. Box 27245
Salt Lake City, UT 84127



☞ Communications ☜

During the time that I've been a member of NAPM Utah, I've received from the association and its members generous amounts of information, help, training and knowledge that has been of great benefit to me on both personal and professional levels. As webmaster for the past several years, I have tried to contribute to the organization some small measure of what I've received. As your new Communications Chair, I want to continue those efforts during the coming year.

When Julie asked me to be the Communications Chair, I pondered about the responsibilities that I would be expected to fulfill. It's my goal to provide timely communications to each member about the newsletter, meetings, seminars, workshops and other events and training. Some of the communications provided to NAPM-Utah members are listed below.

From our local association:

- Email notices
- Postcard of events
- Newsletter
- Various seminar & training notices
- Website at <http://www.napmutah.org>

- From the ISM national organization:
- ISM Inside Supply Management
- ISM News Line
- ISM Just in E-Time
- ISM press releases
- ISM Website at <http://www.ism.ws>

If you aren't receiving these publications and notices you could be missing out on some valuable information. Some are sent automatically with your regular membership, others require a separate sign-up. If you aren't receiving some of these publications and would like to receive them, let me know and I'll send you the sign-up information.

A last thought: The July 2004 issue of *Inside Supply Management* included a great article, "Volunteers: A Genuine Class Act", written by Paul Novak, ISM Chief Executive Officer. In the article he states, "True professionals take the time and energy to give back to their profession and their community." He goes on to thank the volunteers for their efforts. We should also be thankful that our affiliate has many "true professionals" willing to volunteer their time to our association, giving of themselves to benefit the members.

Bryan Hemsley, A.P.P., CPPB  
Communications Chair & Web Engineer ☜



☞ Request for Volunteers ☜

Would you like to volunteer to help the association, but don't have the time to take on a long term assignment? The perfect opportunity has arrived!

The Communications Chair and Newsletter Editor have need of a different volunteer each month to attend the Pro-D Workshop and Dinner Meeting and submit a short article summarizing the workshop and dinner speaker topics. The article will be published in the next months newsletter. We are also looking for volunteers to summarize the Utah County Luncheon.

If this is the volunteer opportunity you have been waiting for, let me know by one of the methods below. Thank you.

- Bryan Hemsley
- Communications Chair
- Phone: (801)535-6347
- Fax: (801)535-6656
- Email: [napm@aros.net](mailto:napm@aros.net)
- Web Feedback: <http://www.slecpurchasing.com> ☜

☞ Treasurer's Report ☜

Dues Have Increased

A proposal to increase the annual dues from \$180 to \$200 per year was voted on and passed at the summer social. The increase in dues was necessary mainly because ISM increased their fee to the affiliates. Please make sure your dues are current. If you are past due and your membership is discontinued, there is a \$20 reinstatement fee. If you have any questions, please contact me at (801)851-8234 or [susans@utah.gov](mailto:susans@utah.gov).

Please check the ISM website and make sure your information is current. You can do this by going to [www.ism.ws](http://www.ism.ws), log in under "Members Only" and click on "Update Your Address." Any changes necessary can be made on this page and submitted or contact Cody Branz, at (801)728-1372 with your changes. In order for you to receive the publication, *Inside Supply Management*, and other mailings, it is important that we have your current address.

Susan Shepherd  
Treasurer ☜

Recognition

**Congratulations!**

To Stanley E. Fawcett, recipient of the 2004 Gordon Burt Affleck Award



Stanley E. Fawcett is the Donald L. Staheli Professor of Global Supply Chain Management at Brigham Young University. He received his Ph.D. From Arizona State and taught at Michigan State before joining the faculty of the Marriott School at BYU. He has authored or co-authored over 100 scholarly papers and five books on topics ranging from integrated product development and lean manufacturing to world-class logistics and integrated supply-chain management. He has taught professional programs in North and South America in the areas of performance measurement, global strategy, and supply chain integration.

The award was presented at the June Social held at Lagoon.



Tech Tips

Do you use the internet from work or home? Is your computer secure from intruders while you are surfing the web? What do you know about installing a “firewall”?

Generally speaking, a firewall is a barrier that stops a destructive force when it encounters the firewall. When I was in construction, I had opportunity to build a few firewalls of the original kind designed to stop fires from spreading through a building.

A computer firewall is a set of programs designed to protect a computer or network from users or intrusions from outside of the firewall. It also acts as a filter, blocking specified information or access attempts from reaching the protected system.

If your computer isn’t protected by a firewall or if you don’t know, here’s some suggestions. For work, check with your IT group. If you aren’t already protected, ask them to take care of it. For your home computers, go to <http://www.pcworld.com> and type “top firewalls” in their search box. The free version (for personal use) of ZoneAlarm by Zone Labs is what I’ve been using for my home computer. <http://www.zonelabs.com>.

Bryan Hemsley, A.P.P., CPPB  
Web Engineer

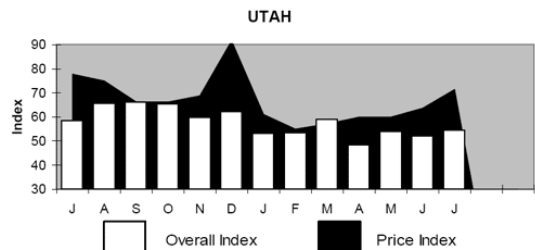
Economic Outlook

Mountain States Data, Utah, July 2004

The overall index from the monthly survey of Utah supply managers and business leaders increased slightly for July. The index climbed to 54.6 from June’s 52.0. Components of the overall index for July were: new orders at 59.3, production at 52.6, delivery speed at 64.0, inventories at 40.0 and employment at 56.0. “While not quite as robust as in Colorado, Utah durable goods manufacturers report solid improvements in business conditions. Unlike Colorado, food processing firms and other non-durable goods manufacturers in Utah are experiencing significant upturns in economic conditions. The information technology sector, while reporting slight improvements in new orders has not yet added to their work force,” said Goss.

Courtesy of Ernie Goss & Creighton University

<http://www.outlook-economic.com>



# PRO-D & DINNER RESERVATION FORM



## RSVP

**Attention: Patty Pittman**  
**Vice-President**  
**NAPM-Utah**

Please R.S.V.P. no later than 3:00 p.m. on **Friday, September 3, 2004**. (Monday is Labor Day)

**Company** \_\_\_\_\_

Name(s) Attending	Member	Guest	Pro-D Workshop (4:30)	Dinner (5:45)
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please remember that the association currently pays for the meal at one monthly meeting for Regular and Lifetime Members. In order to spend our association dues wisely, we rely on your RSVP to provide an accurate meal count to the hotel.

(For Guest registrations, please check web for details).

### RSVP by any of the following:

**Online:** <http://www.napmutah.org>

**E-Mail:** [ppittman@lifetime.com](mailto:ppittman@lifetime.com)

or [pattip@xmission.com](mailto:pattip@xmission.com)

**Fax:** (801)728-1921

**Phone:** (801)728-1259

**Mail:** **Patty Pittman**  
**Lifetime Products**  
**P.O. BOX 160010**  
**Clearfield, Utah 84016**

### MISSION

NAPM-Utah serves as a center of excellence in the development of world class purchasing and supply management professionals by providing education; certification, leadership, and networking opportunities for its members.

### VISION

The National Association of Purchasing Management-Utah will be recognized as a center of excellence in establishing, and promoting best-in-class professional standards of competency, ethics, education, and certification for its members. We value and seek a diverse membership, and there are no barriers to full participation in the association.

# WELCOME BACK

Please plan on attending the September Luncheon of the 2004-2005 NAPM-Utah Central Utah Branch on Wednesday, September 8<sup>th</sup>, at the Provo Holiday Inn, 1460 S. University Avenue (exit 266).

We have invited Chuck Wach, to present "Purchasing, Procurement and Supply Management - What's the difference?" Chuck is the director of Material Management for Nature's Sunshine Products, is responsible for global procurement, operations planning and supply management. He oversees contract manufacturing, strategic sourcing agreements, supplier certification and establishes inventory policies. He is actively involved with Marketing and R&D in the development of new products. With more than 15 years of broad-based international experience, he has worked in various operations and purchasing functions. He received his B.S. degree in business finance from Brigham Young University's Marriott School of Management and his MBA from Utah State University.

Ruby River will be catering the luncheon. You may choose either the Salmon w/ Rice or the 1/3 Rack of Ribs w/Potato. Please indicate your choice below on your RSVP. We will start seating at 11:45 a.m. and will begin serving the entrée promptly at noon.

Please RSVP by Friday, September 3rd, to Dominique Bird at Nature's Sunshine Products by fax: (801) 342-4688 or by email: dbird@natr.com. See you there!

## SEPTEMBER LUNCHEON RSVP

COMPANY \_\_\_\_\_

MEMBERS \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

SALMON \_\_\_\_\_ RACK OF RIBS \_\_\_\_\_

# AFFILIATE OFFICERS

## Officers

Julie Anderson

**President**  
Lagoon Corp.  
P.O. Box 696  
Farmington, UT 84025  
Phone: (801) 451-8026  
[Janderson@lagoonpark.com](mailto:Janderson@lagoonpark.com)

Patti Pittman, C.P.M.

**Vice-President**  
Lifetime Products  
P.O. Box 160010  
Clearfield, UT 84016  
Phone: (801) 728-1259  
[ppittman@lifetime.com](mailto:ppittman@lifetime.com)

Craig Calvert

**Secretary**  
Granite School Dist  
340 E 3545 S  
Salt Lake City, UT 84115  
Phone: (801) 685-4565  
[craig.calvert@granite.k12.ut.us](mailto:craig.calvert@granite.k12.ut.us)

Susan Shepherd

**Treasurer**  
Utah County  
1932 N Main  
Orem, UT 84057  
Phone: (801) 851-8234  
[Ucadm.susans@state.ut.us](mailto:Ucadm.susans@state.ut.us)

Tom Short, C.P.M.

**Immediate Past President**  
L.D.S. Church  
50 E. North Temple  
Salt Lake City, UT 84111  
Phone: (801) 240-1236  
[shorttj@ldschurch.org](mailto:shorttj@ldschurch.org)

## Board of Directors

Ron B. Peterson, C.P.M.

L.D.S. Church  
50 E. North Temple  
Salt Lake City, UT 84111  
[peterersonrb@ldschurch.org](mailto:peterersonrb@ldschurch.org)

Marsha P. Porter, C.P.M.

Petersen Inc.  
1527 N 2000 W  
Ogden, UT 84404  
Phone: (801) 732-2005  
[marshap@petersen-inc.com](mailto:marshap@petersen-inc.com)

Nancy Condie

Alliant Techsystems, Inc.  
4197 S 6620 W  
Salt Lake City, UT 84128  
Phone: (801) 250-3866  
[nancy\\_condie@atk.com](mailto:nancy_condie@atk.com)

Mary Kay Bonica, C.P.M.

Utah Transit Authority  
9447 S 2100 W  
South Jordan, UT 84095  
Phone: (801) 287-4615  
[mbonica@uta.cog.ut.us](mailto:mbonica@uta.cog.ut.us)

Julia Tumanuvao

Wencor West  
1625 North 1100 West  
Springville, UT 84663  
Phone: (801) 489-2000  
[juliat@wencor.com](mailto:juliat@wencor.com)

Lynn Weight, C.P.M.

Smith MegaDiamond  
275 W 2230 W  
Provo, UT 84604  
Phone: (801) 818-4523  
[lweight@smith.com](mailto:lweight@smith.com)

## Committees & Volunteers

Dominique Bird

**Central Utah Branch Coordinator**  
Natures Sunshine  
75 E. 1700 S.  
Provo, UT 84606  
Phone: (801) 342-4466  
[dbird@natr.com](mailto:dbird@natr.com)

Karl Harward

**Professional Development Chair**  
Salt Lake City Corp.  
1530 S. West Temple  
Salt Lake City, UT 84115  
Phone: (801) 483-6832  
[karl.harward@slcgov.com](mailto:karl.harward@slcgov.com)

Cody Branz

**Membership Chair**  
Lifetime Products  
P.O. Box 160010  
Clearfield, UT 84016  
[cbranz@lifetime.com](mailto:cbranz@lifetime.com)

Cheryl Ransom, C.P.M., A.P.P.

**Marketing Chair & Certification Coordinator**  
Kitco Inc.  
1625 N Mountain Springs Pkwy  
Springville, UT 84663  
Phone: (801) 489-2105  
[cransom@wencor.com](mailto:cransom@wencor.com)

James T. Phillips, C.P.M.

**Leadership Chair**  
UDOT  
4501 S. 2700 W.  
Salt Lake City, UT 84114  
Phone: (801) 965-3836  
[jamesphillips@utah.gov](mailto:jamesphillips@utah.gov)

Bryan Hemsley, A.P.P., CPPB

**Communications Chair & Web Engineer**  
Salt Lake City Corp.  
451 S State Rm 235  
Salt Lake City, UT 84111  
Phone: (801) 535-6347  
[bryan.hemsley@slcgov.com](mailto:bryan.hemsley@slcgov.com)

Debbie Hefner, C.P.M.

**Press Release Coordinator**  
Ogden City Schools  
1950 Monroe Blvd.  
Ogden, UT 84401  
Phone: (801) 737-7311  
[hefnerd@m.ogden.k12.ut.us](mailto:hefnerd@m.ogden.k12.ut.us)

Martin McBride, C.P.M., CPIM

**Librarian**  
Martin Door Manufacturing  
5640 White Wood Dr.  
Bennion, UT 84118  
Phone: (801) 973-9310  
[martinmcbride@martindoor.com](mailto:martinmcbride@martindoor.com)

Dave Secrist, C.P.M., A.P.P.

**Photographer**  
Salt Lake City Corp.  
451 S State Rm 235  
Salt Lake City, UT 84111  
Phone: (801) 535-6309  
[dave.secris@slcgov.com](mailto:dave.secris@slcgov.com)

Susan Fowler

**Name Badge Coordinator**  
Franklin Covey  
6476 W King Valley Rd  
West Valley City, UT 84128

John Carpenter

**Employment Coordinator**  
The Canyons  
Phone: (435) 615-3331  
[jcarpenter@thecanyons.com](mailto:jcarpenter@thecanyons.com)

Anna Worthington

**Newsletter Editor**  
Tesoro Refining Company  
Phone: (801) 521-4842  
[aworthington@tesoropetroleum.com](mailto:aworthington@tesoropetroleum.com)

## Vacant Position(s)

**Historian**

Please contact Julie Anderson at (801) 451-8026 if you are interested in the vacant position.