

President's Message

THANK YOU THANK YOU THANK YOU

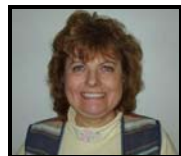
There are so many things I am grateful for in this past year. The following is a list of just a few of them.

Thanks for: The support you've given me this year
The laughs
The being there when I needed you
Doing even simple things like the Pledge of Allegiance
Talking with me
Being my friends
Coming through when you've been asked to do something
All the advice you've given me
Finding solutions to problems I've shared
The tours we've taken together
The wonderful speakers for both Provo and Salt Lake City
The seminars we've had together
Just coming to our meetings
Saying "HELLO"
Telling me how I can help you better
The Supplier Fair and how it helped me
Coming to meet with the Governor of Utah
The good food and the good company
Being you.

"GRATITUDE unlocks the fullness of life. It turns what we have into enough, and more. It turns denial into acceptance, chaos to order, confusion to clarity. It can turn a meal into a feast, a house into a home, a stranger into a friend. Gratitude makes sense of our past, brings peace for today, and creates a vision for tomorrow." -- Melody Beattie

Thanks for the memories.

Julie Anderson
President ☺



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Affiliated with:



The V.P.'s Comments: The Summer Social

June meeting at The Gathering Place in Gardner Village.

1000 West 7800 South, West Jordan.

The excitement of Spring is in the air, and we have chosen to have our June Dinner meeting at Gardner Village, where you can stroll quaint paths, visit 22 specialty shops and enjoy the charm of an early Utah Village. There is also a petting zoo and pony rides during the Spring and Summer.

You are welcome to visit their website to see how beautiful the area is at www.gardnervillage.com. I suggest you come early and enjoy the Village before dinner, the shops close by 8:00. Cost will be \$10.00 a plate for members, guests, and anyone you would like to bring. Children up to 5 years are \$7.00. You can either pay ahead or pay at the door.



We will also be presenting a few awards that evening. It will be a nice way to end the year.

Please mark your calendars for WEDNESDAY at 6 P.M., and not our regular Thursday meeting at 4:39 P.M. Remember: Wednesday, June 15th 6:00 P.M.

I realize this is early and because it is a special event, I need to have RSVPs, as soon as possible, so we can be sure there is proper seating and dinners for everyone who wants to attend.

The Menu is
 Gardner Chicken (like a Chicken Cordon Blue)
 Of course a vegetable
 Fresh Baked Sourdough Bread & Butter
 Tossed green salad
 Peach Punch
 Death by Chocolate



<http://www.gardnervillage.com>

Thanks again for all your support

Patti Pittman
 President Elect
pattip@xmission.com ☞



Upcoming Events:

May 11, 2005, 11:45 am

Central Utah Branch Luncheon

"Communicating Effectively"

Jim Turley, Neways International

At the Provo Holiday Inn

May 12, 2005, 4:30 pm Professional Development Workshop,

"Energy Industry"

Karen Gilmore, Utah Power (PacifiCorp)

At the Red Lion Hotel

May 12, 2005, 5:45 pm

Dinner Meeting, "Inventory Forecasting & Supply Management Solutions"

Mary Kay Bonica, UTA

At the Red Lion Hotel

Summer Social:

June 15, 2005 (Wednesday)

The Gathering Place at Gardner Village

www.gardnervillage.com

Next Satellite Seminar:

June 9, 2005

Discovering Supply Management's Social Conscience



NAPM-Utah Election Results

Congratulations to the Newly Elected Officers and Board Members:

Immediate Past President:

Julie Anderson

President:

Patti Porter, C.P.M.

Vice President:

Jeffrey H. Palmer, C.P.M. (Lifetime)

Board of Directors:

Susan Fowler, C.P.M.

Shelley Black, C.P.M., A.P.P.

Gary Briggs C.P.M.

Marketing & Certification

Marketing managers have two responsibilities in a quality-centered organization. First they must participate in formulating strategies and policies designed to help the organization “win” through total quality excellence. Second, they must deliver marketing quality alongside “production” quality. Each marketing activity—marketing, research, sales, training, advertising, customer service, and so on, must be performed to high standards.

Marketers play several roles in helping their company define and deliver high quality goods and services to target customers. First, they bear the major responsibility for correctly identifying the customers’ needs and requirements. Second, they must communicate customer expectations correctly to product designers or others in the organization. Third they must make sure that the customers’ “orders” are filled correctly and on time. Fourth they must check that customers have received proper instructions, training and technical assistance in the use of the product. Fifth, they must stay in touch with customers after the sale to ensure that they are satisfied and remain satisfied. Sixth, they must gather customer ideas for product and service improvements and convey them to the appropriate organizational departments. When marketers do all this they are making their specific contributions to total quality management and customer satisfaction.

As Marketing Chair for NAPM-Utah, I want to know your needs and requirements so that I can communicate these needs to the various Chairs in our organization. At the May meeting, a survey will be handed out and also posted on our web site. Please take a minute and voice your needs and concerns.

Survey responses can be signed or unsigned. As an incentive, there will be a drawing for a prize worth “dollars” for those members who provide their input. Congratulations to Marsha Porter from Peterson Eng. Inc. for being our winner of our previous survey drawing.



Cheryl Ransom, C.P.M., A.P.P.
Marketing & Certification Chair
cransom@wencor.com ☎

Printed Membership Roster

Dear members,

We planned on putting together a printed roster, and in doing this, I sent out an E-mail asking you to verify your information. I was overwhelmed with the response of changes that needed to be made. In fact, my computer memory was filled and a number of requests probably didn't make it through the system. I got as many done as I could. But, we are on a schedule and probably didn't get them all done. I apologize for any corrections that didn't make it before the roster was printed.

To avoid any mis-information in the future. You as members can go into the National Website, www.ism.ws, and update your information any time a change occurs, from job changes, to phones and faxes, and titles. All you need to know is your last name and your membership number and you are good to go.

If you do not have access to the internet, we would be happy to go in and do this for you. We are asking that you inform us with the changes as soon as you get the opportunity.

We need your help in keeping our local and National rosters current. If you can shoot us an E-mail when someone leaves the company, that would be helpful, as we pay National for all the members on the Roster annually, and we would like to pay for current members, and not for those who have left the profession, the company or the state. Again, we appreciate all your help in this matter.

We are excited to have a printed roster for the members, it is a good networking tool, and we will be offering it at our cost to print.

Any future ideas for our roster are welcome. Please contact me at pattip@xmission.com

Thanks again for your responses

Patti Pittman
President Elect ☎

Announcement:

Gordon Burt Affleck Award applications are due by May 12, 2005. The required documentation information can be found at the end of the newsletter or under the award tab on our website.

Employment Coordinator

Here is a wonderful article in Monster.com from a Contributing Writer, Therese Droste. Her article is about Sizing Up a Potential Employer. I haven't been on many job interviews over the years (thank goodness), but some of the things she mentions are well worth remembering. Her premise is: look at the signs of how you are being treated in the interview because that will be the leading indicator of how you will be treated at work. She outlines five types of work environment that you should watch out for.

- **The Invisible Employee:**

"How many people at the company interviewed you during your appointment? Some companies will have several managers, at different times, interview a job candidate on the same day. Pay close attention to how your time is organized during the hours you spend at the company. Is there one key contact who walks you from office to office for your interviews? Does anyone offer you coffee, soda or water? If the interview takes place during lunch hour, does someone offer to take you to lunch? If you are not taken to lunch, are you provided a sandwich? If it's the latter, and you have to fend for yourself in the company dining room, this is an indicator that the employer does not see you as important enough to have someone spend his precious lunch hour with you to talk about the company. Obviously the employer wants to inconvenience your day and have you wait around until managers are free to interview you." If you are invisible in the interview process, most likely you will become the invisible employee in the job too.

- **You're on your own Employee:**

"Did you show up and have the manager "forget" he had an appointment with you? While this could be a simple mistake, how that manager and the office staff handled the situation is key. If the manager profusely apologized and canceled plans in order to interview you on the spot, then this person knows the value of a good employee. If you arrived to find that the manager wasn't even in town and no one offered to help you reschedule, then heed the unspoken warning: Keep looking. It's a bad sign if no one in the office knows the manager's schedule, and they can't contact him and won't help you reschedule the interview. Where chaos prevails, unanswered questions amass."

- **The Disrespected Employee:**

"What did the interviewer do while interviewing you? During an interview that a Monster member recently experienced, a worker actually installed window blinds in the interviewer's office. With his concentration tested -- to say the least -- the interviewee somehow got through the interview. If an interviewer does something that obnoxious during an interview, what'll that person do in the middle of a business meeting while you're trying to talk?"

- **Every Employee is the same:**

"Have you ever sat in a waiting room lined with other job applicants waiting to interview for the same position? A Monster member was one of two people being interviewed for a position. Both interviewees had appointments at the same time, just with different interviewers. The two candidates kept bumping into one another. While it's not unusual for an employer to see as many candidates as possible to fill a position, scheduling should be tastefully done so you are not bumping into your competition in the hallway. Expect the same type of uncaring behavior from management if you take the job."

- **The Sweatshop Employee:**

"What is the attitude of the people working in the office? If people appear cheerful and friendly with their coworkers, chances are they're satisfied workers. If the office workers appear cold, stone-faced and unhappy, take that as an indication this may not be the best spot on earth to work."

Choose wisely. After all, you're going to be spending a sizeable amount of your waking hours in this job. Is it worth it?

Submitted by John Carpenter
Employment Coordinator

The minutes posted in the newsletter have not been approved. Please read the minutes now and come to the Luncheon/Dinner Meeting prepared to make corrections or offer a motion for acceptance.

Luncheon Meeting Minutes

Central Utah Branch

Lunch Meeting, Wednesday, April 13, 2005
12:00 at Ruby River in Provo

Minutes prepared by: Julia Tumanuvao, NAPM-Utah Board

Welcome was given by Dominique

- Recognized new sound system.
- Welcomed all visitors
- Recognized the members of the NAPM-Utah Committee in attendance: Julie Anderson, Patti Pittman, Cheryl Ransom, Susan Shepherd, Julia Tumanuvao, John Carpenter, and Jim Phillips
- Announced the Pro-D Workshop and the Dinner meeting at Red Lion in SLC, on Thursday, 4/14/05

NAPM Social is at Gardners Village

NAPM ISM Dive-In: Recruit new members - prizes given to the individual with the most sign ups and also for our affiliate. Possible FREE trip to Philadelphia

Cheryl Ransom:

- Reminded us of the Satellite Seminar Thurs. 4/19 8-12:30on "Supply Chain Intelligence & Marketing", the cost \$25, address moved to the Jessie Knight Bldg, BYU Campus Room 1106, park in Visitor's parking, 4.5 hours will be applied towards CPM certification
- Announced a one day Review for Module 4 Review on 4/27/05
- Congratulated John from Neways on his CPM
- Reminder, to send certificates to Cheryl or NAPM-Utah and it will be framed for you.
- Presented John Ogden's certificate
- Thanked Julie Anderson for the last 2 years of service

Jim Phillips:

- Announced the voting strategies, any 5 active members can get together and nominate any candidates for office. Asked if there were any members to be nominated? There were none.
- Next he described positions, encouraged volunteering, then introduced the candidates running and allowed them to speak. We heard from: Shelley Black, Jeff Palmer, Bert Holfeltz, Patti Pittman, and Julie Anderson.
- Encouraged everyone to vote. All ballots would be taken to be added to the ballots at the dinner meeting on 4/14/05 where winners would be announced.

Lunch options: Pepper Jack Burger w/ Fries
South West Chicken Salad

Dominique: Announced next month's speaker
Please update missing emails from roster

Meeting was adjourned at 12:40

Dinner Meeting Minutes

NAPM-Utah Dinner Meeting
April 14, 2005 at the Red Lion Hotel

Meeting started at 5:40PM

President Julie Anderson called the meeting to order.

Jim Phillips went through the voting procedures. Jim indicated that 5 or more members could nominate anyone for an open position. He asked if there were any nominations, there were none. He then asked member to fill out the ballot.

John Carpenter, The Canyons, lead the members in the Pledge of Allegiance.

May Kay Bonica, Utah Transit Authority, lead the members in a Moment of Silence.

Craig Calvert asked members if there were any changes to the minutes. They were unanimously accepted.

Craig Calvert recognized and welcomed visitors, Grant Dalton and Steve Ryther and recognized one new member Steve Bird.

Patti Pittman announced the summer social will be held at Gardner Villag on June 15th which is a Wednesday. The cost will be \$10.00 per member and \$10.00 per guest.

Cheryl Ransom presented Sherry Craig, Salt Lake County with a C.P.M. certificate. She said that Traci Hanks, LDS Church has received her A.P.P. and asked all members who receive their certificates to let the organization frame them and recognize them at a meeting. Cheryl announced the next satellite seminar will be June 9, 2005, "Discovering Supply Management's Social Conscience". It will be held in Utah County only, unless there is interest in other areas.

Bert R. Holfeltz announced that forms for the Gordon Burt Affleck Award are available and are due by next months meeting.

Ryan Petersen, University of Utah, announced that a C.P.M. modular 4 prep class will start April 24th. Flyers are available at the back of the room.

Karl Harward introduced the speaker, Stephanie Duer, Water Conservatio Coordinator Salt Lake City Corporation, presenting "Investing in our Future: the True Costs of Conservation". Ms. Duer has worked for Salt Lake City as Water Conservation Coordinator since the job was created in 2001. She develops, implements, monitors, and evaluates water conservation programs for Salt Lake City and portions of unincorporated Salt Lake County. Stephanie serves as the information officer for Salt Lake City on issues relating to water and water use. She represents the City and the Utility on a number of committees and boards, locally, regionally, and nationally.

Karl Harward thanked Stephanie Duer and presented her with a Certificate of Appreciation.

Jim Phillips thanked all those who accepted the challenge of running for a position. He announced the following results: Julie Anderson - Past President, Patti Pittman - President, Jeff Palmer - Vice President, Shelley Black - Board Member, Gary Briggs - Board Member, Susan Fowler - Board Member

Meeting was adjourned at 6:50 PM ☺

Summer Social

Summer Social will be held at :
 The Gathering Place at Gardner Village
 1100 West 7800 South #23
 West Jordan, Utah 84088



June 15th, the 3rd **Wednesday** of the Month
 Dinner will be at 5:30 P.M

Menu:
 Sourdough bread & butter
 Tossed green salad with ranch
 Breast of Chicken topped with ham & Swiss cheese, with a sauce
 Rice pilaf and a chef's vegetable
 Death by Chocolate
 Peach Punch
 The Village is open until 8:00 P.M.



<http://www.gardnervillage.com>

Hello Members,

I can't speak for everyone, but for me Spring brings a renewed surge of energy and commitment.

As this NAPM year comes to a close, I am excited to start planning for the next year. Again, I am asking you members to please let me know what you like and don't like about the organization, how can we improve, and what do we do well. My e-mail is Pattip@xmission.com

I really look forward to a nice Summer Social and I think you will enjoy yourselves, so come and join us, unwind and stroll the paths, enjoy the Spring flowers. We will also be having the Gordan Bert Affleck Award presentation.

Remember: it's on the third WEDNESDAY - not the second Thursday. Dinner is at 6:00 PM.

I look forward to see you all at our next dinner meeting in May

Patti Pittman



Recognition

Welcome New Members!

Here are the new members for this month, we are looking forward to their association with us, and their contribution to our organization. Welcome aboard!

Steven Isakson	Canyons
Joyce Ponzio	Canyons
Paul Reddish	Fairchild Semiconductor
Joshua Ford	BYU
Tyler Pulsipher	BYU
Brian Hanks	BYU
Benjamin Manning	BYU
Brandon Clark	Utah Valley State College
Keith Crane	Parker Hannifin
Bruce Grant	Parker Hannifin
Steve Bird	Utah Scientific
Jennifer Cummings	Natures Sunshines
Chris Miller	LDS Church
Jerry Jessen	Wing Enterprises

If any of you notice a new face during the lunch or dinner meetings, go introduce yourself and make a new friend.

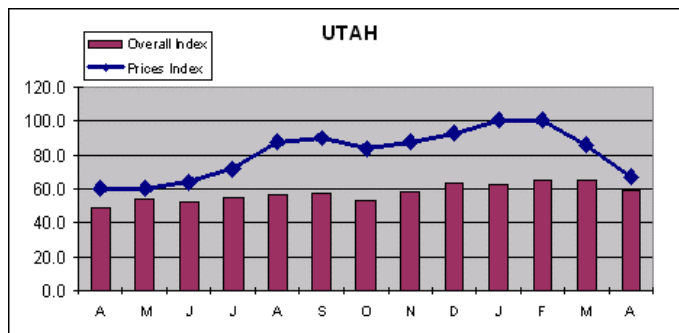
Cody Branz
 Membership Chair

Economic Outlook

Mountain States Data, Utah, March 2005, reported April 1, 2005

The business conditions index from the March survey of supply managers and business leaders in Utah declined slightly for the month to 64.3 from February's robust 65.6, but above January's vigorous 62.5. Components of the overall index for March were: new orders at 69.1, production at 74.2, delivery-speed at 35.7, inventories at 57.1, and employment at 63.4. "Our survey confirms other data that indicates Utah is one of the fastest growing states in the U.S. Utah has gained almost 38,000 jobs, or 3.4 percent over the past year. While I don't expect Utah to continue to grow at this pace, our survey points to job growth well above an annualized rate of 2 percent in the months ahead. As in past months, durable goods manufacturing and hospitality and leisure showed continuing strength for March," said Goss.

Courtesy of Ernie Goss & Creighton University
<http://www.outlook-economic.com>



PRO-D & DINNER RESERVATION FORM



RSVP

For May 12, 2005 meetings

Attention: Patty Pittman
 Vice-President
 NAPM-Utah

Please R.S.V.P. no later than 3:00 p.m. on **Friday, May 6, 2005.**

Company _____

Name(s) Attending	Member	Guest	Pro-D Workshop (4:30)	Dinner (5:45)
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please remember that the association currently pays for the meal at one monthly meeting for Regular and Lifetime Members. In order to spend our association dues wisely, we rely on your RSVP to provide an accurate meal count to the hotel.

(For Guest registrations, please check web for details).

RSVP by any of the following:

Online: <http://www.napmutah.org>

E-Mail: ppittman@lifetime.com

or pattip@xmission.com

Fax: (801)728-1921

Phone: (801)728-1259

Mail: **Patty Pittman**
Lifetime Products
P.O. BOX 160010
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MISSION

NAPM-Utah serves as a center of excellence in the development of world class purchasing and supply management professionals by providing education; certification, leadership, and networking opportunities for its members.

VISION

The National Association of Purchasing Management-Utah will be recognized as a center of excellence in establishing, and promoting best-in-class professional standards of competency, ethics, education, and certification for its members. We value and seek a diverse membership, and there are no barriers to full participation in the association.

LUNCHEON RESERVATION FORM



MAY NAPM LUNCHEON

Please plan on attending the May Luncheon of the 2005-2006 NAPM-Utah Central Utah Branch on Wednesday, May 11th, at the Provo Holiday Inn, 1460 S. University Avenue (exit 266).

We have invited Jim Turley to present "Effective Communication". Jim is currently serving as an Area Governor for Toastmasters International and the Vice President of Education for the Mainstreamers Club. Jim has a Bachelors Degree in Accounting from the National College and a MBA from Westminster College. Jim has also been teaching APICS for over six years. Jim has over twenty-five years of manufacturing and communications experience with companies within the Aerospace and private sectors.

Ruby River will be catering the luncheon. You may choose either the High Noon Steak w/Baked Potato or Halibut w/Rice. Please indicate your choice below on your RSVP. We will start seating at 11:45 a.m. and will begin serving the entrée at noon.

Please RSVP by Friday, May 6th, to Dominique Bird at Nature's Sunshine Products by fax: (801) 342-4688 or by email: dbird@natr.com. See you there!

MAY PURCHASING LUNCHEON RSVP

COMPANY _____

MEMBERS _____

HIGH NOON STEAK _____ HALIBUT W/RICE _____

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Vacant Position(s)

Historian

Please contact Julie Anderson at (801) 451-8026 if you are interested in the vacant position.

NAPM-Utah

GORDON BURT AFFLECK AWARD

NOMINATION FORM

2005

The following committee members encourage your participation in nominating candidates for the 2005 Gordon Burt Affleck Award as NAPM-Utah Purchasing Professional of the Year.

Name	Telephone No.	Company/Address
Bert R. Holfeltz, C.P.M. Committee Chair Email: bholfeltz@juno.com	801 355-2114	307 "E" Street Salt Lake City, Ut 84103
Tracey K. Stevens, C.P.M., CPPB Committee Member Email: tracey.stevens@slcgov.com	801 535-7944	Salt Lake City Corp. 451 South State Room 235 Salt Lake City, Ut 84111
Kathlyn A. Moore, C.P.M. Committee Member Email: moose7@xmission.com	801 566-3232(W) 801 278-1113(H)	3691 Oak Rim Way Salt Lake City, Ut 84109

Applications are due by Thursday, May 12, 2005.

Please complete the attached form and forward to anyone of the committee members. The attributes outlined will be used in determining the recipient for this year. If more space is needed, continue on a separate sheet of paper, using the corresponding paragraph number for reference.

Nomination for Gordon Burt Affleck Award Form

Nominee Name

Date

Nominated By

1. Company Affiliation

A. Name of Employer

B. Address of Employer

C. Telephone Number

D. Job Title

E. Number of Years in Purchasing

F. Scope of Responsibilities

2. Association Activities (Include local, district, national)

A. Date Joined NAPM-Utah

B. List offices held/When

C. List Committee Service/When

D. Teaching and/or Arranging Seminars/Workshops to Improve Professionalism

E. Date received C.P.M. Certification

3. Related Purchasing Activities (Non-NAPM)

A. Publication of Articles and/or Books on Professionalism

B. Offices Held

C. Classes Taught/Organized

D. Company Activities (Contributions to Company, Restructuring Department/Functions/Teaching/Organizing Education Programs)

4. Business, Civic and Fraternal Activities (Give Brief Resume of Offices Held and Services Rendered)

5. Honors Received (Professional, Business, Civic and Others)

6. Intangibles (Personal Qualifications, Leadership Strengths, Recognition to Profession, Unselfish Efforts to Profession)