

NAPM-Utah Good News

Congratulations to Anna Worthington.

On the adoption of her new Baby Boy Daniels, he is 7 months old.

Gordon Burt Affleck Committee

Gordon Burt Afflect Award Call for Applications

Do you know someone in our association that has worked hard and is deserving of recognition as a purchasing professional? Its time again, to submit applications for the annual Gordon Burt Affleck Award.

Nominations need to be received by a member of the GBA Committee, by Friday, April 13, 2007. Applications forms are available on-line at www.napm-utah.com, from a member of our association leadership, or a member of the GBA committee.

I was one of the dwindling numbers of the NAPM-Utah members who had the opportunity to meet Gordon Burt Affleck. He was highly regarded as a mentor and an icon by most who knew him. His reputation was “no-nonsense” with suppliers and he was known for being a tough negotiator. He brought a great deal of admiration and respect to the NAPM-Utah affiliate and to NAPM nationally. As an attorney and astute businessman, he elevated the status of “Purchasing” as a profession. He had a strong work ethic and mentored many. As a committee, we’re excited to be a part of the highest recognition awarded by our association.

Randy Wells is chair of this committee and summarized Gordon’s achievements in life in the January newsletter. Help us recognize a deserving member of our association that represents the commitment and contribution that was left as a legacy by Gordon Burt Affleck. Thank you in advance for your work and contribution.

If you would like to request a copy of the application, please contact Randy Wells at (801) 205-7924

Reminder: March is Purchasing Month with the annual purchasing proclamation signing by the Governor, and a half-day celebration, with our Supplier and Purchasing Professional celebration with food, prizes and classes. More information will be coming, so mark your calendars and come join all the fun!

In This Issue:

- ❖ NAPM Utah Good News 1
- ❖ President’s Message..... 2
- ❖ Non Manufacturing Pro- D Presenter..... 3
- ❖ Central Utah Branch meeting Minutes 4
- ❖ Purchasing Month Announcement 5
- ❖ R.S.V.P. Central Utah 6
- ❖ R.S.V.P. NAPM Utah dinner Meeting 7
- ❖ Directory of Officers..... 8 & 9

Affiliated with:



President's Message

We as Leaders, in Supply Management, must continue to seek for best practices. One critical area that we need more knowledge on is "Low-Cost-Country" Decisions.

In the November 2006, Inside Supply Management, page 34, the article suggested several areas to investigate in order to minimize risks prior to doing business offshore.

What good is a reduction in manufacturing costs if the transportation and logistics costs offset any savings? Will currency fluctuations allow us to recapture our investment in human capital and infrastructure? How effective is a call center if there are language barriers to communication? How secure are back-office operations?

Based on this article, survey respondents perceive their patents, copyrights and technologies are (or will be) better protected in Mexico, South America and Urban India. Inland China, Coastal China and less-developed regions in Asia were rated the lowest.

My suggestion is to have speakers come to NAPM Utah who can speak to these important areas to reduce our risks. This LLC knowledge will help us stay current as we continue to lead supply management.

Jeff Palmer, C.P.M.

Non-Manufacturing Pro-D Presenter

Verne Larsen is currently an Education Specialist at the Utah State Office of Education with the Student Services Staff. He is the State's Safe and Drug-Free Schools and Communities Coordinator. He has held that position for the last 14 years. Prior to this position he was the Prevention Coordinator for Bear River Social Services which covers the northern Utah counties of Box Elder, Rich and Cache.

Verne is a graduate of Utah State University in Health Education.

Verne is a strong advocate of youth and believes it is easier to build a child than repair an adult. Verne has an extensive background in prevention and serves on many statewide and national committees. He became a certified consultant in Right/Left Brain Technology through Arizona State.

He has presented prevention workshops and trainings throughout the U.S. since 1985. His motivational presentations and enthusiasm has touched the lives of many for good. Verne is also a former teacher and coach and presently lives in Brigham City, Utah with his wife. They are the parents of five children and nine grandchildren.

TRAININGS FOR OTHER PROFESSIONALS

TRAININGS, SEMINARS, AND PRESENTATIONS CONDUCTED

I have conducted trainings on Substance Abuse, Violence Prevention, Risk and Protective Factors, Resiliency and Developmental Assets throughout Utah and other states from 1985-Present.

The following are a few of the agencies and organizations where these trainings took place:

102nd Annual National PTA Conference, Nashville, Tennessee

Community Oriented Policing Conferences, San Diego, California

Wisconsin Statewide Public Relations Conference, Brown Deer, Wisconsin

North Dakota State Head Start Conference Rugby, North Dakota

U.S. Dept. of Education=s IAS Conference, Denver, Colorado

Healthy Communities, Healthy Youth Conference, Bloomington, Minnesota

Texas State Alcohol Tobacco and Other Drug Conference, Austin, Texas

U. S. Department of Education Drug-Free Conference, Washington, D.C.

Adult Education Conference, Chicago, Illinois

University of Utah School on Alcoholism and Other Drugs, Salt Lake City, Utah

PRIDE, World Drug Conference, Nashville, Tennessee

17th Annual National Middle School Conference, California

National Community Education Conference, San Antonio

USDE Regional Dissemination Conference, New Orleans

Prevention Dimensions Teacher Trainings All School Districts in Utah

Several School Faculty In services for Districts throughout the country.



Central Utah Branch

Thanks to all those who attended the January luncheon in Provo. We had a large gathering of members, as well as two guests (Kevin Cook of Wencor West, Inc. and Robert Osborne of Business Breakthroughs). We appreciate our NAPM-Utah President, Jeff Palmer, C.P.M., of USANA Health Sciences, being there also. Thomas J. Short, C.P.M., Contract Manager for the LDS Church Audiovisual Department, gave an excellent presentation on "Ethics in the Purchasing Profession."

We welcome our newest members into the Central Utah Branch of NAPM-Utah: Steve Christensen, Karen Boyle and Karry Batchelor, from Neways Int'l; Brandon Clark from Tahitian Noni Int'l; Todd Burton and Jason Park, from Nu Skin Enterprises.

Congratulations to Curt Carver of Kitco, Inc., and Patrick Call of Tahitian Noni Int'l, who have received their C.P.M. certifications. We presented Curt with his framed certificate at the luncheon. We will do the same for Patrick at the Feb luncheon. Also, Julie Steel of Neways, Int'l, and Kent Miller of MegaDiamond have recently applied for their C.P.M. certifications, after passing the fourth and last Module of the C.P.M. exams. Thanks to all of you for inspiring us to achieve more!

We look forward to our Feb luncheon when we'll hear from James T. Phillips, C.P.M., A.P.P., as he shares with us a portion of the "Building and Managing Relationships: A Core Competency for Supply Managers" presentation he will give at the 92nd Annual ISM Conference in Las Vegas this May. Jim says "Clients or customers, coworkers or teammates, supervisors or subordinates, suppliers or service providers, we interact with a diverse group of individuals with a broad range of needs. Each of these roles shares the major core competency of building and managing relationships in all directions in our world of supply management."

As we get closer to April and May, the end of the 2006-2007 year of NAPM-Utah, I invite you to step forward and volunteer for the Coordinator position of the Central Utah Branch. You don't have to worry about training, because I'll be here to help you. There will be other positions available, too, such as Committee volunteers and three openings on the Board of Directors. It is rewarding to serve, and you get to meet a lot of members.

It is a pleasure working with and serving you, the members of NAPM-Utah, throughout the year. Thank you for your support!!

Warm regards,
Susan F. Maass
Central Utah Branch Coordinator

March is Purchasing Month

March is Purchasing Month

Come join in our Purchasing Month Activities

March 8, 2007 at the Red Lion Hotel

1:00 p.m. to 2:00 p.m. Keynote Speaker

2:10 p.m. to 2:10 p.m. Track 1

Jim Phillips – topic to be determined
Dan Fuller – How to negotiate with Microsoft
Steve Cherecwich – Preview of Excel 2007

3:30 p.m. to 4:30 p.m. Track 2

Jim Phillips – topic to be determined
Dan Fuller – IBM: How to negotiate with Microsoft
Steve Cherecwich – Preview of Word 2007

4:45 – Dinner

Keynote Speaker 5:30 to 6:30
Speaker to be determined

Make plans to start Purchasing Month off with a BANG by attending this special event!

Shelley Black, C.P.M., A.P.P.
Board of Directors



NAPM-Utah Central Utah Branch Luncheon

Please join us on Wednesday, February 21, 2007 for the NAPM-Utah Central Utah Branch luncheon, to be held at the La Quinta Inn, 1460 S University Ave (exit 263), Provo.

FEBRUARY NAPM-Utah LUNCHEON

We have invited James T. Phillips, C.P.M., A.P.P., Purchasing Coordinator, Utah Dept of Transportation (UDOT), to give us his presentation on "Building & Managing Relationships: A Core Competency for Supply Managers," which he will present at the 92nd Annual ISM Conference in Las Vegas this May.

Ruby River will be catering the luncheon. You may choose either Fresh Salmon w/Baked Potato, or Prime Rib Sandwich w/Battered Fries. We will start seating at 11:45 a.m., and begin serving the entrée at 12:00 p.m. Please mark Entrée choice(s) below.

Please RSVP by Friday, February 16th, to Susan Maass at Smith MegaDiamond by fax (801) 818-4551, or by email: smaass@smith.com. See you there!

FEBRUARY PURCHASING LUNCHEON RSVP

COMPANY _____

MEMBERS _____

Salmon _____ Prime Rib _____



RSVP

For February 8, 2007 meetings

Attention: Steven Cherecwich
Pro-D Chair
NAPM-Utah

Please R.S.V.P. no later than 3:00 p.m. on **February 2, 2007**.

Company _____

Name(s) Attending	Member	Guest	Pro-D Workshop (4:30) A or B		Dinner (5:30)
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
_____	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please remember that the association currently pays for the meal at one monthly meeting for Regular and Lifetime Members. In order to spend our association dues wisely, we rely on your RSVP to provide an accurate meal count to the hotel.
(For Guest registrations, please check web for details).

RSVP by any of the following:

Online: <http://www.napmutah.org>
E-Mail: napm@us.usana.com
Fax: (801)954-7566
Phone: (801)954-7989

Mail: Steven Cherecwich
USANA Health Services
3838 W. Parkway Blvd
Salt Lake City, Utah 84120

MISSION

NAPM-Utah serves as a center of excellence in the development of supply management.

VISION

The National Association of Purchasing Management-Utah will be recognized as a center of excellence in establishing, and promoting best-in-class professional standards of competency, ethics, education, and certification for its members. We value and seek a diverse membership, and there are no barriers to full participation in the association.

Officers**2006-2007**

Jeff Palmer, C.P.M.

President & CEO

USANA Health Sciences
3838 W Parkway Blvd
Salt Lake City, UT 84120-6336
Phone: (801) 897-4602
jeffreyPalmer44@myfamily.com

Lynn Weight, C.P.M.

Treasurer

Smith MegaDiamond
275 W 2230 W
Provo, UT 84604
Phone: (801) 768-8635
lynnw8@gmail.com

Julia Tumanuvao A.P.P.

Vice-President

Wencor West
1625 North 1100 West
Springville, UT 84663
Phone: (801) 489-2015
juliat@wencor.com

Marge Taylor

Secretary

LDS Church
Phone: (801) 240-0317
taylormd@ldschurch.org

Patti Pittman, C.P.M.

Immediate Past President & By-laws

Lifetime Products
PO Box 160010
Clearfield, UT 84016
Phone: (801) 728-1259
pattip801@comcast.net

Board of Directors**2006-2007**

Alan Anderson, C.P.M.

Special Events Coordinator

Young Living Essential Oils
3125 Executive Parkway
Lehi, UT 84043-8572
Phone: (801) 489-6027
alan84663@yahoo.com

Lee Childress

Retention Coordinator

Utah Transit Authority
Phone: (801) 287-4552
lchildress@uta.cog.ut.us

Shelley Black, C.P.M., A.P.P.

Marketing Coordinator

Young Living Essential Oils
3125 Executive Parkway
Lehi, UT 84043-8572
Phone: (801) 418-8894
sblack@youngliving.com

Gary Briggs, C.P.M.

Photographer

Salt Lake City School District
440 E 100 S
Salt Lake City, UT 84111
Phone: (801) 974-8376
gary.briggs@slc.k12.ut.us

Susan Fowler, C.P.M.

Social Activities Coordinator

Nichols Inc.
1949 S 4250 W
Salt Lake City, UT 84104
Phone: (801) 983-8761
susanf@nicholsinc.net

Jerilyn Midthun, A.P.P.

Post Card & Mailing Coordinator

Salt Lake City Corp.
451 S State Rm 235
Salt Lake City, UT 84111
Phone: (801) 535-6446
jerilyn.midthun@slcgov.com

Central Utah Branch**2006-2007**

Susan Maass

Central Utah Branch Director

Smith MegaDiamond
Phone: (801) 818-4524
smaass@smith.com

Committees & Volunteers**2006-2007**

Alan Anderson

Education Committee

Young Living Essentials
Phone: (801) 489-6027
alan84663@yahoo.com

Craig Calvert

Company Coordinator

Riverton City
Phone: (801) 208-3175
ccalvert@rivertoncity.com

Lee Childress

Retention & Board Representative

Utah Transit Authority
Phone: (801) 287-4552
lchildress@uta.cog.ut.us

Darryl Flamm, C.P.M.

Scholarship Assistant

L.D.S. Church
Phone: (801) 240-1229
flammjd@ldschurch.org

Shelley Black

Communication Committee

Young Living Essentials
Phone: (801) 418-8894
sblack@youngliving.com

John Carpenter

Career Services Coordinator

The Canyons
Phone: (435) 615-3331
jcarpenter@thecanyons.com

Janice Christensen, C.P.M.

Public Relations

State Board of Education
Phone (801) 538-7623
Janice.christensen@schools.utah.gov

Susan Fowler, C.P.M.

Education Committee

Nichols Inc.
Phone: (801) 983-8761
susanf@nicholsinc.net

Cody Branz

Chair/Roster & Trending

Coordinator
Performance Design Inc.
Phone: (801) 728-1372
cbranz@performancedesign.com

Steven Cherecwich

Education Committee Chair

Usana Health Sciences
Phone: (801) 954-7989
napm@us.usana.com

Grant Dalton

Certificates of Appreciation

Westinghouse Electric
Phone: (801) 562-7416
Daltongr@westinghouse.com

Eloy Gutierrez

Name Badge Coordinator

Lifetime Products
Phone: (801) 728-1343
egutierrez@lifetime.com

Bryan Hemsley, A.P.P., CPPB

Web Engineer

Salt Lake City Corp.
Phone: (801) 535-7944

bryan.hemsley@slcgov.com

Philip Johnson, C.P.M., A.P.P.

Non-Mfg. Pro-D

Granite School District
Phone: (801) 646-4286

phil.johnson@granite.k12.ut.us

Lori Peterson, C.P.M., A.P.P.

Historian

Davis County School District
Phone: (801) 402-7803

lpeterson@dsdmail.com

Cheryl Ransom, C.P.M., A.P.P.

Director -Communication & Certification

Phone: (801) 722-9793

cherylransom@hotmail.com

Susan Shepherd

Orientation Coordinator

Utah County Government
Phone: (801) 851-8234

Ucadm.susans@state.ut.us

Paul Tornbom

Mfg. Pro-D

Varian Medical Systems
Phone: (801) 973-5028

paul.tornbom@varian.com

Bert Holfeltz, C.P.M.

Leadership Coordinator

(Retired)
Phone: (801) 355-2114

bholfeltz@juno.com

Robert Mooney

Librarian

Groen Brothers Aviation
Phone: (801) 973-0177

mooney@gbagyros.com

Ron Peterson, C.P.M.

Scholarship Committee

L.D.S. Church

Phone: (801)

petersonrb@ldschurch.org

Paul Reddish, C.P.M.

Calendar Coordinator

Fairchild Semiconductor

Phone: (801) 562-7416

paul.b.reddish@fairchildsemi.com

David Stokes

Scholarship Coordinator

L.D.S. Church

Phone: (801) 240-4429

stokesdb@ldschurch.org

Randy Wells, C.P.M.

GBA Coordinator

Retired

Phone: (801) 205-79243

h2owells@highspeedutah.com

Harvey Jerman, C.P.M., A.P.P.

GBA Coordinator

Retired

Phone: (801) 468-2556

dottyjerman@msn.com

James Parker, C.P.M.

GBA Coordinator

University of Utah

Phone: (801) 581-6857

jparker@purchasing.utah.edu

James T. Phillips, C.P.M.

Orientation/Mailings Coordinator

UDOT

Phone: (801) 965-3836

Jamesphillips@utah.gov

Garth Slater

Audit & Budget Coordinator

Zion's Bank

Phone: (801) 326-5722

garth.slater@zionsbancorp.com

Tom Short, C.P.M.

Scholarship Committee

L.D.S. Church

Phone: (801) 240-1236

shorttj@ldschurch.org

Anna Worthington

Newsletter Editor

Sinclair Oil Corporation

Phone: (801) 524-2843

aworthington@sinclairoil.com